

### FNK Talent Recipe Classification One-Sheet:

Please find our FNK recipe classifications below. A Network contact will be in touch to brainstorm a list of recipe ideas with you. From there, the Network will decide which recipe(s) we would like to move forward with and how those recipes will be classified, as either an Existing Recipe or Newly Developed Recipe.

#### Types of Recipes:

- **Existing Recipes**
  - **Existing Recipes** already exist in the world, either on your blog, website, published in a book, cookbook, etc. Please disclose where the recipe was previously published (whether in a book, paid advertisement, blog, website, etc.), so that we can enter into a materials release with the proper publisher, if necessary, to ensure we have the proper rights to use the recipe on the FNK app. If it is unknown exactly where the recipe is from, please disclose this to us as well.
    - **Please note, Adapted Recipes** are considered **Existing Recipes** in which one or two ingredients have been swapped out. An adapted recipe is a recipe that has *not* changed in technique, method or instruction, meaning nothing about the recipe has changed in a meaningful way. Please consult your Network contact before you adjust the techniques, methods, instructions, etc. on an existing recipe. This has to be *pre-approved* by your contact before work commences.
    - If this is from a cookbook, please confirm with your publisher whether you have exclusive rights to the recipe or if it is necessary for our team to clear the recipe with your publisher. If our team needs to clear the recipe with your publisher, please advise us on who is the best contact.
- **Newly Developed Recipes**
  - **Newly Developed Recipes** do not exist in the world. They are original recipes that are not posted/published on any existing platforms or media.
    - Please note, the Network will *explicitly* state that they are commissioning **Newly Developed Recipes**. If the Network commissions a "Newly Developed Recipe," please review your contract to determine the fee and associated terms. See note below about invoicing.
    - We will be vetting all recipe submissions to confirm that deliverables are original and newly developed, if commissioned to do so.
    - All recipes commissioned by the Network will be owned by the Network, and Talent will be paid the Recipe Creation fee in their rate card.
    - Please note that an old family recipe (while wonderful!) is not a newly developed recipe just because it has never been published formally. When we commission Talent to create a recipe, it should be wholly original with Talent.

#### Future Use of Recipes/Licenses:

- The licenses granted to the Network to use your existing Talent Recipes in your agreement is on a gratis basis.
- If we've commissioned and paid for original/newly developed recipes, the Network owns those recipes as Network Recipes and Talent does not have a license to use them elsewhere.

#### Invoicing:

If the Network has confirmed your recipes are Newly Developed Recipes, you can submit your invoice monthly after your recipe has been published to the FNK App. Please follow the below guidelines:

- Newly Developed Recipes invoices should be on a separate/unique invoice from any hosting fee invoices.
- Invoices should include:
  - "FNK Studio" at the top. Please note the studio you typically film your classes at: NY or LA. For example: FNK LA STUDIO, or FNK NY-CHELSEA STUDIO
  - Recipe Titles
  - Air Date (or "Publish" Date) the recipe was published on the FNK App.
- Please submit to [ContractInvoices@Discovery.com](mailto:ContractInvoices@Discovery.com).